

SHAFTCENTRAL ENGINEERING

“A CONSULTANCY TO TURN KEY PROJECT SOLUTIONS”

Engineering: Project Management, Telecoms/BTSs, Generators, Air-conditioning, Mechanical Ventilation, Energy Audits, Pumps & Mechanical Services – Plumbing/Fire Fighting.

IT: Website Design & Hosting, Business Branding, Software Development, Programming

Security Alarms: Access Control, Design/Installation of Fire Alarms, Intruder Alarms, CCTV Systems

VALUE MOTIVATION, VISION, AND OBJECTIVE **SHAFTCENTRAL ENGINEERING COMPANY LIMITED**

There is a deeply thought objective and value motivated reasoning as to why this firm would be best suited for your supply chain inclusion for any challenging opportunity in any task/position that dwells on Mechanical Engineering, Operations Management, Planning, Engineering Operations & IT Solutions , Supplies and Management;-

The years 2011, 2012 have seen the firm through various teams traverse the east African borders managing turnkey projects for organisations like WFP-Special Operations for Somalia, UAE Foreign Exchange and Futures Architects (Rwanda) & Airtel. Strict project timelines, tricky design requirements on functionality of systems and stringent and risky logistical constraints marked these undertakings that we oversaw to fruition successfully, timely and within economic sense.

Earlier on, until and up to October 2010, Shaftcentral through key staff deployments was supporting a telecommunications company (Brolaz Projects PTY) as a Divisional Management consultancy in Projects Planning covering East Africa (Kenya, Uganda, S. Sudan, Rwanda, Tanzania, Zambia) & Angola with ultimate responsibility for the Project Plans, Budgets, Forecasts, handling RFQs/RFIs Cost Control and Client Liaison/communication on matters with technical implications to the pricing as tendered.

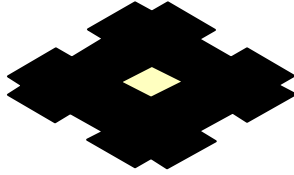
Shaftcentral has had over six years hands-on involvement in projects for various telecommunication companies in this region (East Africa, Angola and Central Africa) which have helped core attributes in our staff skills in;

- Thick skin to work under pressure(with high energy)
- Working with diverse teams, expats, and cultures where I have learnt the important role of listening to views/opinions of team members, solve problems/conflicts by being able to develop alternative actions quite timely.
- Use of key project management tools and technologies to improve speed, analytical capacity and problem solving capabilities on various applications in industry.

Consortium Place 209 Kabarnet Rd off Ngong Rd, P.O. Box 17322 Nairobi 00100 Kenya

Tel: 0721 354312, 020 2521683

E Mail: projects@shaftcentraleng.com WEBSITE: www.shaftcentraleng.com



SHAFTCENTRAL ENGINEERING

“A CONSULTANCY TO TURN KEY PROJECT SOLUTIONS”

Engineering: Project Management, Telecoms/BTSs, Generators, Air-conditioning, Mechanical Ventilation, Energy Audits, Pumps & Mechanical Services – Plumbing/Fire Fighting.

IT: Website Design & Hosting, Business Branding, Software Development, Programming

Security Alarms: Access Control, Design/Installation of Fire Alarms, Intruder Alarms, CCTV Systems

- Being able to self evaluate, and setting realistic goal/targeting in line with the organisation’s objectives. This has helped me greatly in effective time management in carrying out tasks.
- The very important role played by creating relationships with the clients, going the extra mile to satisfy their needs even beyond the project at hand through being on top of current trends/events that relate to the project or stake holders’ interests.
- A flair for sense humour, friendly spirit, listening to people and cordial friendliness especially when at potential negotiating forums where knowledge of individuals and organisations alike is very instrumental.
- Citing opportunities/client needs, liaising with relevant teams and partners to develop customised solutions, and impressing upon the customers to adopt them so as to satisfy that particular need.
- First hand involvement in the design, specification of product brochures and other marketing material to support the products (mostly towers, generators, BTS shelters, and camouflaged solutions)

Over the last 6 years the firm has been involved in system development, office and team set up for project operations planning departments/teams in Mogadishu-Somalia (2011-2012), Luanda-Angola (October - November 2007) and Lagos, Nigeria (Dec-Feb 2008), and Accra, Ghana(July 2007).

A run through the various projects for which we have been involved on Turnkey, RFQ and RFI basis - from survey to commissioning and final account settlement thus having handled/supported the respective customer’s complete sales cycle for over six consecutive years include:

Turnkey Projects (2006-2012)

Investment grade Energy Audit and Report Consultancy for Primarosa Flowers, Hamwe Flowers Ltd, Oljooora Flower Firm, Jomokenyatta University on behalf of KAM-Innovative Energy Solutions.

WFP Special Operations Office for Somalia;

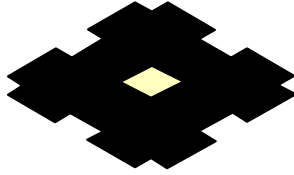
Subcontracted Mechanical engineer for the office block and warehouse

- Plumbing and foul drainage installation
- Fire, fuel, clean water, macerator, sump pumps installation
- Fire fighting implementation
- Air-conditioning installation

Consortium Place 209 Kabarnet Rd off Ngong Rd, P.O. Box 17322 Nairobi 00100 Kenya

Tel: 0721 354312, 020 2521683

E Mail: projects@shaftcentraleng.com WEBSITE: www.shaftcentraleng.com



SHAFTCENTRAL ENGINEERING

“A CONSULTANCY TO TURN KEY PROJECT SOLUTIONS”

Engineering: Project Management, Telecoms/BTSs, Generators, Air-conditioning, Mechanical Ventilation, Energy Audits, Pumps & Mechanical Services – Plumbing/Fire Fighting.

IT: Website Design & Hosting, Business Branding, Software Development, Programming

Security Alarms: Access Control, Design/Installation of Fire Alarms, Intruder Alarms, CCTV Systems

- Mechanical ventilation fans & ducting installation
- Power backup generators, fuel piping, day tank and bulk fuel storage tanks installation.

Battery-Inverter Power back up for Flexenclosure Chief Residence (3KVA)

Airtel Kenya

In a joint venture with Witsman Contractors as the Single Airtel Outsourced Project Management Coordinator (PMC) , Nairobi

(May 2011- Oct. 2012)

- o Manage all construction contractors on behalf of Airtel Kenya reporting to the CTO and his Network and Planning Project Manager (& Engineers Team).
- o Manage entire construction process for the rollout of 219 sites from Acquisition to Handover after Final Acceptance by Airtel upon site on-air status.
- o Represent Airtel Construction and Planning Project Manager in Construction meetings with all contractors' leadership.
- o Daily requisite all site status reporting for the Project manager and CTO for the entire rollout.

Ericsson (Econet/YU, Telkom Orange), Safaricom Network Implementation (NI), Digital Mobile Television (Multichoice DVBH-DMTV), Zain, Unitel, Movitel;

NSN (2G, 3G, Core Swaps)

Huawei (3G, Core Swaps, CDMA, NGN~CRBT~ADSL~EVDO)

Data centres

Main Switching Room (MSR)

- Teleports
- SMS, MMS, GSM, GPRS, CDMA, Signalling and Mobile Data Networks support centre.
- To carry Billing Systems/Equipment

Successful RFQs/RFIs (2007-2010) involving 2G, 3G, Network Optimisation, I-HSPA, Core Swap, BTS Integration, TCH and SDCCH Tests

Ericsson, Alcatel Lucent, Zain, Unitel- Angola

Kenya Broadcasting Corporation

Nation Media Group

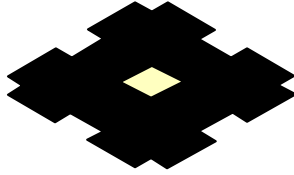
Flexenclosure (E-Site Modularity)

It is with this dire need for knowledge on varied mechanical systems, communication systems, integration/data management and control across the

Consortium Place 209 Kabarnet Rd off Ngong Rd, P.O. Box 17322 Nairobi 00100 Kenya

Tel: 0721 354312, 020 2521683

E Mail: projects@shaftcentraleng.com WEBSITE: www.shaftcentraleng.com



SHAFTCENTRAL ENGINEERING

“A CONSULTANCY TO TURN KEY PROJECT SOLUTIONS”

Engineering: Project Management, Telecoms/BTSs, Generators, Air-conditioning, Mechanical Ventilation, Energy Audits, Pumps & Mechanical Services – Plumbing/Fire Fighting.

IT: Website Design & Hosting, Business Branding, Software Development, Programming

Security Alarms: Access Control, Design/Installation of Fire Alarms, Intruder Alarms, CCTV Systems

continent that the firm was more than glad to have been involved in a Web based Project Management System development in 2008 for the organisation (Brolaz). This challenging task, coupled up with the ever advancing innovations in equipment and services in the Telecommunications sector(in scope & knowledge both for systems, and processes) that I grew a desire to ensure key staff are appropriately qualified through programs like Executive MBA, CMVP(Certified Measurement and Verification Professional , and CEM (Certified Energy Managers) to empower the teams on the Energy Management, Business Planning and Sales Management Disciplines.

At Shaftcentral we are motivated to believe this does strategically place us at the helm of the organisation’s energy management, sales, product development, advancement and delivery;-

- To employ systems and methodologies for product mix sales, marketing, and awareness/implementation which are radically effective/niche.
- To enhance, improve on existing standards and specifications based on optimum usage of resources available at the present time in order to realise optimum sales, product knowledge in wider customer circles.
- Subsequently and on an ongoing basis help to improve, redefine and enhance the standards for Project Management and Engineering of Mechanical & GSM solutions
- To help in revolutionising project and product management techniques and methodologies in the implementation of mechanical ventilations and network infrastructure solutions.